

	LEASING	LEASING	FINANCE	FINANCE	FINANCE	FINANCE	PAYING
	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE
			# 1	# 1	# 2	# 2	
M.S.R.P. =	\$27,423.00	\$27,423.00	\$27,423.00	\$27,423.00	\$27,423.00	\$27,423.00	\$27,423.00
FACTORY REBATE =	\$1,500.00	\$1,500.00	\$1,000.00	\$1,000.00	\$500.00	\$500.00	\$0.00
DEALER DISCOUNT =	\$1,823.00	\$1,823.00	\$1,823.00	\$1,823.00	\$1,823.00	\$1,823.00	\$1,823.00
TOTAL DISCOUNT =	\$3,323.00	\$3,323.00	\$2,823.00	\$2,823.00	\$2,323.00	\$2,323.00	\$1,823.00
<b>NET SELLING PRICE =</b>	\$24,100.00	\$24,100.00	\$24,600.00	\$24,600.00	\$25,100.00	\$25,100.00	\$25,600.00
	LEASE	LEASE	LOW APR	LOW APR	LOW APR	LOW APR	PAYING
	PAYMENTS	PAYMENTS	PAYMENTS	PAYMENTS	PAYMENTS	PAYMENTS	CASH
	USE TAX	USE TAX	SALES TAX	SALES TAX	SALES TAX	SALES TAX	
	UPFRONT	IN PAYMENT	UPFRONT	IN PAYMENT	UPFRONT	IN PAYMENT	
INTEREST RATE =	3.12%	3.12%	2.90%	2.90%	0.90%	0.90%	N/A
TERM # of MONTHS =	36	36	72	72	60	60	1
<b>MONTHLY PAYMENT =</b>	\$270.10	\$301.83	\$372.66	\$407.08	\$427.97	\$466.71	N/A
<b>DUE at SIGNING =</b>	\$2,393.98	\$1,345.83	\$2,721.00	\$449.00	\$2,721.00	\$449.00	\$28,321.00
1st MONTH =	\$270.10	\$301.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BANK FEE =	\$595.00	\$595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SALES TAX or USE TAX =	\$1,079.88	IN PAYMENT	\$2,272.00	IN PAYMENT	\$2,272.00	IN PAYMENT	\$2,272.00
CASH DOWN =	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
M.V. & DOC Fee =	\$449.00	\$449.00	\$449.00	\$449.00	\$449.00	\$449.00	\$449.00
DUE @ SIGNING =	\$2,393.98	\$1,345.83	\$2,721.00	\$449.00	\$2,721.00	\$449.00	\$28,321.00
INTEREST RATE =	3.12%	3.12%	2.90%	2.90%	0.90%	0.90%	
FINANCE CHARGE =	\$2,289.49	\$2,351.69	\$2,680.87	\$2,887.00	\$1,027.40	\$1,079.75	
<b>TOTAL COST =</b>	\$11,847.54	\$11,909.75	\$29,552.87	\$29,759.00	\$28,399.40	\$28,451.75	
LEASE PURCHASE OPT. =	\$16,728.03						
PURCHASE OPTION TAX =	\$1,484.61						
<b>TOTAL TO PURCHASE =</b>	\$18,212.64						
<b>TOTAL w/Purchase Opt. =</b>	\$30,060.19	\$30,122.39					